

# ARDAK CORPORATION

Minneapolis, MN • Englewood, CO  
Colorado Springs, CO • San Diego, CA

Consolidated competitors; decreasing budgets; increasing scrutiny; reduction in sole source awards; all these things and more combine to make the current US Federal Government contracting environment the most competitive ever. Companies that partner with ARDAK are afforded a competitive advantage. ARDAK's competitive intelligence provides US Federal Government contractor's with the actionable information necessary to significantly increase their probability of winning (PWIN).

For over 25 years ARDAK has provided superior expertise in providing competitive intelligence with unmatched consistency and accuracy.

Our areas of expertise include Wrap Rates, High Level Decompositions, Low Level Decompositions, Should Cost Analysis, Price to Win (PTW), Rate to Win (RTW), Labor Category Analysis and US Government Agency Budget Analysis.

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When You Must Win



## MARKET FORECAST

ARDAK's market forecast is based on the previous 5 years of actual contract data combined with budgetary forecasting for the future. For US Federal Government markets, the forecast is based on a factored analysis of the President's budgetary request documents (generally called Program Element Descriptors (PEDS)).

FY03 - FY09

### Information Assurance Budget Forecast

#### Information Assurance Budget Forecast

	FY03	FY04	FY05	FY06	FY07	FY08	FY09
IA Communications Facilities	\$ 7,812	\$ 10,194	\$ 10,109	\$ 9,625	\$ 8,301	\$ 5,491	\$ 5,265
IA Communications R&D	\$ 447,675	\$ 627,432	\$ 1,183,447	\$ 1,082,040	\$ 875,632	\$ 621,479	\$ 495,907
Communications Security	\$ 1,233,093	\$ 1,282,768	\$ 1,320,957	\$ 1,399,994	\$ 1,552,151	\$ 1,617,801	\$ 1,495,711
IA Computer Science RDT&E	\$ 36,582	\$ 49,317	\$ 35,993	\$ 44,349	\$ 43,641	\$ 46,969	\$ 50,426
IA Operations Research	\$ 103,899	\$ 109,538	\$ 113,564	\$ 108,096	\$ 119,599	\$ 111,767	\$ 116,141
IA Program Support	\$ 144,419	\$ 255,874	\$ 222,742	\$ 146,904	\$ 136,939	\$ 107,304	\$ 106,379
IA Quality Assurance & Test	\$ 9,265	\$ 13,640	\$ 12,837	\$ 14,090	\$ 16,877	\$ 19,070	\$ 17,407
Secure ADP	\$ 370,439	\$ 484,326	\$ 579,659	\$ 536,625	\$ 610,140	\$ 555,659	\$ 578,741
Secure Optics	\$ 91,497	\$ 132,027	\$ 190,484	\$ 244,539	\$ 229,556	\$ 174,042	\$ 138,735
IA Telecom Equipment & Services	\$ 187,226	\$ 285,217	\$ 267,774	\$ 503,878	\$ 473,244	\$ 326,430	\$ 191,838
IA Training	\$ 104,672	\$ 93,836	\$ 82,588	\$ 88,604	\$ 86,096	\$ 95,413	\$ 92,649
<b>Total</b>	<b>\$ 2,736,498</b>	<b>\$ 3,345,178</b>	<b>\$ 4,020,154</b>	<b>\$ 4,178,744</b>	<b>\$ 4,152,177</b>	<b>\$ 3,681,425</b>	<b>\$ 3,292,199</b>

